MEMORANDUM OF UNDERSTANDING
(MoU)

BETWEEN

ExcelR Edtech Pvt.Ltd

and

Oriental College of Technology, Bhopal

for

Student & Faculty Development Programs on Different Emerging Software Technologies

EXCELR EDTECH PRIVATE LIMITED Bangalore

ORIENTAL COLLEGE OF TECHNOLOGY Oriental Campus Patel Nagar Raisen Road, Bhopal-462021

PREAMBLE

This **Memorandum of Understanding** (hereinafter referred to as the 'MOU') is entered into on this **12th day of August month, 2025**

(Date:12-August-2025),

by and between **ExcelR Edtech Pvt.Ltd,**

(hereinafter referred to as the **'First Party'**)

And

Oriental College of Technology, Bhopal
Hereinafter referred to as the **"Second Party"**,

(**First Party** and **Second Party** are hereinafter jointly referred to as **'Parties'** and individually as the **'Party'**)

The purpose of this MoU is to establish a collaborative framework for providing **Student Development Programs (SDPs)** and **Faculty Development Programs (FDPs)**. The collaboration encompasses both **non-commercial (free)** and **commercial (paid)** aspects to address the needs of diverse stakeholders effectively.

CLAUSE 1: CO-OPERATION

1. **Objectives**:
   - Enhance skill development and employability through emerging technology training.
   - Bridge gaps between academic and industry standards.
2. **Communication**: Both Parties will establish clear communication channels to facilitate smooth implementation and feedback.
3. **Expertise Sharing**: The First Party will deploy expert faculty for impactful training programs tailored to the Second Party's needs.

CLAUSE 2: SCOPE OF THE MoU

1. **Deliverables from First party to the Second party on Non - Commercial Terms**:
   - Access to **free EDL programs** after fulfilling participation criteria (refer Clause 3).
   - Industry-relevant guest lectures twice a year at no cost.
   - Guidance for curriculum development to align with current industry demands.
2. **Deliverables from First party to the Second Party on Commercial Terms**:
   - Customized training programs for advanced skill development, beyond the scope of free initiatives.
   - Long-term access to advanced learning modules, projects, and internships on a fee basis.
   - Provision of certification programs aligned with specific industry standards.

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3. **Deliverable Focus Area:**
    - Student-centric training on trending technologies like **Data Science, AI, ML, Analytics, Full Stack Development etc.**
    - FDPs focused on pedagogy, research, and the latest technological advancements.

CLAUSE 3: ELIGIBILITY FOR FREE EDL PROGRAMS

1. **Minimum Criteria**: The Second Party must ensure participation of at least **300 students annually** in training programs organized by the First Party.
2. **Entitlements Upon Fulfillment**:
    - Access to **free SDPs and FDPs** under the EDL initiative.
    - LMS access for students during the SDPs.
3. **Objective**: Empower institutions with cost-effective training solutions to upskill students and faculty while maintaining an inclusive approach.

CLAUSE 4: COMMERCIAL ENGAGEMENTS for SDPs/FDPs/CRTs/Certifications, Internships, Industry aligned Projects etc..

1. **Objectives**: To offer customized, specialized, advanced training and extended benefits beyond the limits of free initiatives to meet institutional demands.
2. **Custom Offerings**:
    - Development of institution-specific programs addressing unique learning requirements.
    - Corporate-grade certification aligned with industry needs.
3. **Fee Structure**:
    - Mutually agreed terms documented in separate commercial agreements.
4. **Rationale**: Commercial programs support the First Party's ability to deliver high-quality resources, certified trainers, and scalable infrastructure.

CLAUSE 5: INTELLECTUAL PROPERTY

1. **Ownership**: The First Party retains intellectual property rights over training content and materials.
2. **Confidentiality**: Shared information will remain confidential unless legally required to be disclosed.

CLAUSE 6: VALIDITY & TERMINATION

1. **Validity Period**: This MoU remains valid for two years from the date of signing.
2. **Termination Clause**: Either Party may terminate the MoU with **30 days' prior written notice.** Upon termination, mutual obligations will cease unless specifically agreed upon.

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CLAUSE 7: RELATIONSHIP BETWEEN PARTIES

1. **Independent Entities**: This MoU does not establish a partnership, joint venture, or agency relationship.
2. **Use of Name**: Neither Party shall use the name or logo of the other Party without prior written consent.

AGREED:

For: ExcelR Edtech Pvt.Ltd
GST: 27AAEFE5003F1ZX
TIN: HYDE02965

Authorized Signatory

EXCELR EDTECH PRIVATE LIMITED Bangalore

Srinivas Reddy Gurrala
Director
ExcelR Edtech Pvt.Ltd

Witness :

For:
Oriental College of Technology, Bhopal

Authorized Signatory

ORIENTAL COLLEGE OF TECHNOLOGY Oriental Campus Patel Nagar Raisen Road, Bhopal-462021

Dr. K.K. Dwivedi
Director
Oriental College of Technology, Bhopal

Director
Oriental College of Technology
Patel Nagar, Raisen Road, Bhopal

Witness :