netlink

To,
The Principal
Oriental College of Technology, Bhopal

Subject: Regarding Educational Services and Job Opportunities

Respected Sir,

Netlink, a Detroit, Michigan-headquartered IT service provider with offices in Canada, UAE, and India, is a 2200+ strong team adept at providing value-added technology and business solutions across the globe for over 26 years. Netlink's digital transformational business solutions include BI & Analytics Services, Application Development, Low Code, Automation, ERP Services, Artificial Intelligence & Machine Learning, Cloud and Infrastructure, Enterprise Mobility, BPO Audit &Document Imaging, and ESG Management. Backed with a unique delivery model "Software Factory as a Service", all leading certifications, and thoroughly experienced experts, Netlink provides its clients an unmatched cost and productivity advantage. The world's leading brands have trusted Netlink to address their IT needs for its effective and impeccable solutions.

On behalf of Netlink, I am pleased to invite, Oriental College of Technology, Bhopal to partner with us through our newly updated Memorandum of Understanding (MOU). This collaboration aims to enhance students' skills and career readiness, establishing Netlink as a preferred partner in supporting your institution's educational and professional development objectives. Through Netlink's unique training academy, netSEED, we offer dynamic career-building opportunities, hands on skill development, real-project-based internships, and mentorship by industry experts tailored to prepare students for real-world challenges.

This MOU provides a strategic framework for delivering industry-aligned learning opportunities and internships, mentorship, and potential employment pathways. We are confident that this partnership will not only benefit your students but also reinforce Oriental College of Technology, Bhopal as a leader in fostering career-ready graduates.

We request your confirmation to formalize this partnership and look forward to discussing how this MOU can best serve your institution's goals.

With respect and anticipation,

NETLINK SOFTWARE PVT. LTD. BHOPAL

Abhishek Verma
9826010234
Netlink Software Pvt Ltd.

ORIENTAL COLLEGE OF TECHNOLOGY Oriental Campus Patel Nagar Raisen (M.P.) Bhopal-462021

MEMORANDUM OF UNDERSTANDING (MOU)

Between

Netlink Software Group, having its registered office at D-6, Industrial Area, Mandideep, Distt Raisen (MP) 462046 (hereinafter referred to as **"Netlink"**, which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and permitted assigns);

And

Oriental College of Technology, Bhopal, having its principal office at Panna Khajuraho Rd, SherGanj, Satna, Baghedi, Madhya Pradesh 485001 (hereinafter referred to as **"Educational Institution"**, which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and permitted assigns).

WHEREAS:

1. Netlink is an IT solution provider and has expertise in IT and ITeS for over 25 years. Recognizing the growing importance of IT related roles across various industries and the need for skilled professionals, Netlink is offering advanced training programs, internships, project consultancy, and R&D support through its Training Academy **"netSEED"**, aiming to enhance the skills of students pursuing careers in technology.

2. Oriental College of Technology, Bhopal, is a recognized body dedicated to providing quality education and is seeking to collaborate with Netlink for offering industry-relevant training programs, internships, and technical and non-technical expertise to its students and faculty.

3. Both parties wish to collaborate to provide academic and professional development opportunities to students and faculty, including but not limited to training programs, course content development, internships, workshops, seminars, and expert guidance.

NOW, THEREFORE, THIS MEMORANDUM OF UNDERSTANDING WITNESSES AS FOLLOWS:

1. Purpose of the MoU

The purpose of this MoU is to establish a collaborative framework between Netlink and the Educational Institution for:

- Offering technical/non-technical training and internship programs through netSEED.
- Developing and suggesting course content relevant to industry needs.

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- Conducting seminars, workshops, and lectures.
- Supporting research and development (R&D) activities.
- Providing IT and non-IT project consultancy and support.
- Facilitating faculty training and orientation.
- Arranging student visits to Netlink's facilities.
- Interested students may be permitted to join netSEED program.
- Explain the need of professional trainings.
- Conducting student engagement and promotion activities like Career Guidance, Technology Awareness, display booth etc.
- Creating revenue sharing opportunities

2. Responsibilities of Netlink

2.1. Training and Internships

Netlink will provide:

- Specially designed **training programs** for students on leading technologies and non-technology topics.
- **Internship opportunities**, both paid and unpaid, to help students gain hands-on experience in industry-relevant projects.
- Access to **netSEED** for selected students of the Educational Institution.

2.2. Course Content Suggestions

Netlink will suggest course content and structure that align with current industry trends, which the Educational Institution may incorporate into its curriculum.

2.3. Seminars, Workshops, and Faculty Development

Netlink will:

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- Conduct **seminars, workshops, and expert sessions** for students and faculty on emerging technologies and IT industry trends.

- Provide **faculty training and orientation programs** to enhance teaching methodologies in line with industry standards.

2.4. Project Consultancy and R&D Support

Netlink will provide:

- Paid and unpaid **Consultancy services** for IT-related projects undertaken by the Educational Institution or its students.

- Paid and unpaid **Research and Development (R&D) support**, helping faculty and students work on innovative technology projects.

- Offer collaborative support for new submission Govt. projects

2.5. Student Visits and Exposure

Netlink will help Educational Institution to enable **student visits** to its facilities to give them exposure to real-world work environments and cutting-edge technology solutions.

2.6. Expert Lectures

Netlink will provide **industry experts** to deliver lectures at the Educational Institution on relevant IT topics.

2.7. Revenue Sharing Opportunity

Netlink will forward and assist the Educational Institution on any revenue generation/sharing opportunity wherein the resources of either can be benefitted to the other party.

3. Responsibilities of the Educational Institution

3.1. Student Admissions Support

The Educational Institution will support the promotion and recruitment of students into Netlink's Training Academy netSEED by:

- **Recommending students** for admission based on their academic performance and interest.

- **Promoting netSEED** among its student base through various channels.

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3.2. **Incorporating Course Content**

The Educational Institution will:

- Consider incorporating the **course content** suggested by Netlink into its academic curriculum to ensure students are learning industry-relevant skills.

3.3. **Promotion and Branding**

The Educational Institution agrees to:

- **Promote Netlink** and its programs by displaying its branding and logos in relevant events, on its website, and through other communication channels.
- Provide visibility for **Netlink's training and internship programs** during campus drives, fairs, events and orientation sessions.
- Allow Netlink to put stalls, exhibits related to student interests for **branding and promotion.**

3.4. **Support in Seminars, Trainings, and Workshops**

The Educational Institution will provide:

- Logistical and administrative support for conducting **seminars, workshops, and training programs** organized by Netlink or netSEED on campus.

3.5. **Revenue Sharing Opportunity**

- Educational Institution will forward and assist Netlink on any revenue generation/sharing opportunity wherein the resources of either can be benefitted to the other party.

4. Duration and Termination

4.1. This MoU shall come into effect from the date of its execution and will remain valid for a period of **three (3) years**, unless terminated earlier by mutual consent of both parties.

4.2. Either party may terminate this MoU by providing **three (3) months written notice** to the other party.

5. Confidentiality

Both parties agree to maintain the confidentiality of any information exchanged during the term of this MoU and shall not disclose any proprietary or sensitive information to third parties without prior written consent.

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6. Dispute Resolution

In the event of any dispute arising out of or in connection with this MoU, the parties agree to attempt resolution through mutual dialogue. If the dispute remains unresolved, it shall be referred to arbitration in accordance with the Arbitration and Conciliation Act, 1996.

7. Miscellaneous

7.1. Amendments

Any amendments or modifications to this MoU must be made in writing and signed by both parties.

7.2. Governing Law

This MoU shall be governed by and construed in accordance with the laws of India with area of jurisdiction as Bhopal.

8. Signatories

Netlink Software Group

Authorized Signatory: _____

Name: Monika Chanyuan

Designation: AM-HR (Netlink)

Date: 31/10/2025

Oriental College of Technology ,Bhopal,

Authorized Signatory: _____

Name: Dr. K. K Trivedi

Designation: Director Oriental College of Technology Patel Nagar, Raisen Road, Bhopal

Date: 30-11-25

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